



**NFL PLAYERS**  
ASSOCIATION

## STANDARD REPRESENTATION AGREEMENT

This AGREEMENT made this \_\_\_\_\_ day of \_\_\_\_\_, 20 \_\_, by and between \_\_\_\_\_ (hereinafter “Player”) and \_\_\_\_\_ (hereinafter “Contract Advisor(s)”).

WITNESSETH:

In consideration of the mutual promises hereinafter made by each to the other, Player and Contract Advisor agree as follows:

### 1. General Principles

This Agreement is entered into pursuant to and in accordance with the National Football League Players Association (hereinafter “NFLPA”) Regulations Governing Contract Advisors (hereinafter the “Regulations”) effective September 9, 2011, and as amended thereafter from time to time.

### 2. Representations

Contract Advisor represents that in advance of executing this Agreement, he/she has been duly certified as a Contract Advisor by the NFLPA. Player acknowledges that the NFLPA Certification of the Contract Advisor is neither a recommendation of the Contract Advisor, nor a warranty by NFLPA of the Contract Advisor’s competence, honesty, skills or qualifications.

Contract Advisor hereby discloses that he/she (check one):  represents or has represented;  does not represent and has not represented NFL management personnel, any NFL coaches, other professional football league coaches, or college football coaches in matters pertaining to their employment by or association with any NFL club, other professional football league club or college. If Contract Advisor responds in the affirmative, Contract Advisor must attach a properly completed and signed SRA Coaches and NFL Personnel Disclosure Form (Appendix G of the Regulations).

### 3. Contract Services

Player hereby retains Contract Advisor to represent, advise, counsel, and assist Player in the negotiation, execution, and enforcement of his playing contract(s) in the National Football League. In performing these services, Contract Advisor acknowledges that he/she is acting in a fiduciary capacity on behalf of Player and agrees to act in such manner as to protect the best interests of Player and assure effective representation of Player in individual contract negotiations with NFL Clubs. Contract Advisor shall be the exclusive representative for the purpose of negotiating player contracts for Player. However, Contract Advisor shall not have the authority to bind or commit Player to enter into any contract without actual execution thereof by Player. Once Player agrees to and executes his player contract, Contract Advisor agrees to also sign the player contract and send a copy (by email, facsimile or overnight mail) to the NFLPA and the NFL Club within 48 hours of execution by Player.

Player and Contract Advisor (check one): [ ] have [ ] have not entered into agreements or contracts relating to services other than the individual negotiating services described in this Paragraph (e.g., financial advice, tax preparation). If the parties have, complete 3(A) and 3(B) below.

A. Describe the nature of the other services covered by the separate agreements:

B. Contract Advisor and Player hereby acknowledge that Player was given the opportunity to enter into any of the agreements described in Paragraph 3(A) above and this Standard Representation Agreement, without the signing of one agreement being conditioned upon the signing of any of the other agreements in violation of Section 3(B)(22) of the NFLPA Regulations Governing Contract Advisors. (Initial below)

\_\_\_\_\_  
 (Player)                      (Contract Advisor)                      (Contract Advisor)                      (Contract Advisor)                      (Contract Advisor)

**4. Compensation for Services**

A. If a Contract Advisor succeeds in negotiating an NFL Player Contract acceptable to Player and signed by Player during the term hereof, Contract Advisor shall receive a fee as set forth in subparagraph B below. CONTRACT ADVISOR AND PLAYER AGREE AND ACKNOWLEDGE THAT THE AMOUNT OF SUCH FEE IS FREELY NEGOTIABLE BETWEEN THEM, EXCEPT THAT NO AGREED UPON FEE MAY BE GREATER THAN:

(1) Three percent (3%) of the compensation received by Player for each playing season covered by a Player Contract which is the result of negotiations between Contract Advisor and an NFL Club; or

(2) The lesser percentage specified in Section 4(B)(1)(a) of the Regulations in a case where Player signs a one-year tender as a Franchise, Transition, or Restricted Free Agent player.

B. THE FEE FOR CONTRACT ADVISOR'S SERVICES UNDER THIS AGREEMENT SHALL BE ONE-AND-ONE-HALF PERCENT (1.5%) OF THE COMPENSATION RECEIVED BY THE PLAYER FOR EACH PLAYING SEASON COVERED BY THE NFL PLAYER CONTRACT NEGOTIATED BY THE CONTRACT ADVISOR, UNLESS SPECIFIED OTHERWISE BELOW. BOTH CONTRACT ADVISOR AND PLAYER MUST INITIAL THE APPROPRIATE LINE BELOW TO AGREE TO ANY FEE OTHER THAN ONE-AND-ONE-HALF PERCENT (1.5%). (Initial below)

	Contract Advisor	Player
Three Percent (3%)	_____	_____
Two-and-one-half Percent (2.5%)	_____	_____
Two Percent (2%)	_____	_____
One Percent (1%)	_____	_____
Other (specify below)	_____	_____

In computing the allowable fee pursuant to this Paragraph 4 the term “compensation” shall include only base salaries, signing bonuses, reporting bonuses, roster bonuses, Practice Squad salary in excess of the minimum Practice Squad salary specified in Article 33 of the Collective Bargaining Agreement, and any performance incentives actually received by Player. The term “compensation” shall not include any “honor” incentive bonuses (i.e., ALL PRO, PRO BOWL, Rookie of the Year), or any collectively bargained benefits.

#### **5. Payment of Contract Advisor’s Fee**

Contract Advisor shall not be entitled to receive any fee for the performance of his/her services pursuant to this Agreement until Player receives the compensation upon which the fee is based. However, Player may enter into an agreement with Contract Advisor to pay any fee attributable to deferred compensation due and payable to Player in advance of when the deferred compensation is paid to Player, provided that Player has performed the services necessary under his contract to entitle him to the deferred compensation. Such fee shall be reduced to its present value as specified in the NFLPA Regulations (see Section 4(B)). Such an agreement must also be in writing, with a copy sent to the NFLPA.

In no case shall Contract Advisor accept, directly or indirectly, payment of any fees hereunder from Player’s club. Further, Contract Advisor is prohibited from discussing any aspect of his/her fee arrangement hereunder with any club.

Player shall make all fee payment(s) only to the following Contract Advisor listed as Designated Payee: \_\_\_\_\_ at the address provided by the Designated Payee in Paragraph 9 herein.

#### **6. Expenses**

A. Player shall reimburse Contract Advisor for all reasonable and necessary communication expenses (i.e., telephone and postage) actually incurred by Contract Advisor in connection with the negotiation of Player’s NFL contract. Player also shall reimburse Contract Advisor for all reasonable and necessary travel expenses actually incurred by Contract Advisor during the term hereof in the negotiation of Player’s NFL contract, but only if such expenses and approximate amounts thereof are approved in advance by Player. Player shall promptly pay all such expenses upon receipt of an itemized, written statement from Contract Advisor.

B. After each NFL season and prior to the first day of May following each season for which Contract Advisor has received fees and expenses, Contract Advisor must send to Player (with a copy to the NFLPA) an itemized statement covering the period beginning March 1 of the prior year through February 28th or 29th of that year. Such statement shall set forth both the fees charged to Player for, and any expenses incurred in connection with, the performance of the following services: (a) individual player salary negotiations; (b) management of player’s assets; (c) financial, investment, legal, tax and/or other advice; and (d) any other miscellaneous services.

#### **7. Disclaimer of Liability**

Player and Contract Advisor agree that they are not subject to the control or direction of any other person with respect to the timing, place, manner or fashion in which individual negotiations are to be conducted pursuant to this Agreement (except to the extent that Contract Advisor shall comply with NFLPA Regulations) and that they will save and hold harmless the NFLPA, its officers, employees and representatives from any liability whatsoever with respect to their conduct or activities relating to or in connection with this Agreement or such individual negotiations.

## 8. Disputes

Any and all disputes between Player and Contract Advisor involving the meaning, interpretation, application, or enforcement of this Agreement or the obligations of the parties under this Agreement shall be resolved exclusively through the arbitration procedures set forth in Section 5 of the NFLPA Regulations Governing Contract Advisors.

## 9. Notices

All notices hereunder shall be effective if sent by confirmed email, facsimile or overnight delivery to the appropriate address contained in this Agreement.

If to the Contract Advisor (Designated Payee):

(Full Legal Name) \_\_\_\_\_

(Address) \_\_\_\_\_

(City, State, Zip) \_\_\_\_\_

(Email Address) \_\_\_\_\_

If to the Player:

(Full Legal Name) \_\_\_\_\_

(Address) \_\_\_\_\_

(City, State, Zip) \_\_\_\_\_

(Email Address) \_\_\_\_\_

## 10. Entire Agreement

This Agreement, along with the NFLPA Regulations, sets forth the entire agreement between the parties hereto and cannot be amended, modified or changed orally. Any written amendments or changes shall be effective only to the extent that they are consistent with the Standard Representation Agreement as approved by the NFLPA.

## 11. Filing

This contract must be signed by all parties and filed electronically with the NFLPA. Contract Advisor agrees to file electronically a copy of this fully executed agreement within five (5) days of its execution while also sending electronically a copy to the Player and retaining a copy for the Contract Advisor's files. Contract Advisor further agrees to submit an electronic copy of any and all other executed agreements between Player and Contract Advisor to NFLPA pursuant to the Regulations.

## 12. Term

The term of this Agreement shall begin on the date hereof and shall remain in effect until such time that it is terminated by either party in which case termination of this Agreement shall be effective five (5) days after written notice of termination is given to the other party. Notice shall be effective for purposes of this paragraph if sent by confirmed email, facsimile or overnight delivery to the appropriate address contained in this Agreement. Notwithstanding the above, if this Standard Representation Agreement is being signed by a prospective rookie player (a "rookie" shall be defined as a person who has never signed an NFL Player Contract) prior to the date which is thirty (30) days before the NFL Draft, then this Agreement shall not be terminable by Player until at least thirty (30) days after it has been signed by Player.

If termination pursuant to the above provision occurs prior to the completion of negotiations for an NFL player contract(s) acceptable to Player and signed by Player, Contract Advisor shall be entitled to compensation for the reasonable value of the services performed in the attempted negotiation of such contract(s) provided such services and time spent thereon are adequately documented by Contract Advisor. If termination pursuant to the above provision occurs after Player has signed an NFL player contract negotiated by Contract Advisor, Contract Advisor shall be entitled to the fee prescribed in Paragraph 4 above for negotiation of such contract(s).

In the event that Player is able to renegotiate any contract(s) previously negotiated by Contract Advisor prior to expiration thereof, and such renegotiated contract(s) for a given year equals or exceeds the compensation in the original contract, the Contract Advisor who negotiated the original contract shall still be entitled to the fee he/she would have been paid pursuant to Paragraph 4 above as if such original contract(s) had not been renegotiated. If Contract Advisor represents Player in the renegotiation of the original contract(s), and such renegotiated contract(s) for a given year equals or exceeds the compensation in the original contract, the fee for such renegotiation shall be based solely upon the amount by which the new compensation in the renegotiated contract(s) exceeds the compensation in the original contract(s), whether or not Contract Advisor negotiated the original contract(s).

In the event that the Player renegotiates any contract(s) and the renegotiated compensation for a given year is less than the compensation in the original contract, the fee to the Contract Advisor who negotiated the original contract shall be his/her fee percentage applied to the new compensation, but only after the new compensation is reduced by the percentage which the compensation was reduced from the original contract. The fee to the Contract Advisor who negotiated the new contract shall be his/her fee percentage applied to the new compensation, but only after the new compensation is reduced by the compensation applicable to the original Contract Advisor's fee as calculated pursuant to the immediately preceding sentence.

If the Contract Advisor's Certification is suspended or revoked by the NFLPA or the Contract Advisor is otherwise prohibited by the NFLPA from performing the services he/she has agreed to perform herein, this Agreement shall automatically terminate, effective as of the date of such suspension or termination.

### **13. Governing Law**

This Agreement shall be construed, interpreted and enforced according to the laws of the State of \_\_\_\_\_.

Contract Advisor and Player recognize that certain state statutes regulating sports agents require specified language in the player/agent contract. The parties therefore agree to the following additional language as required by state statute:

**EXAMINE THIS CONTRACT CAREFULLY BEFORE SIGNING IT**

IN WITNESS WHEREOF, the parties hereto have hereunder signed their names as hereinafter set forth.

1. \_\_\_\_\_  
 (Signature of CONTRACT ADVISOR)

\_\_\_\_\_

(Print Name)

\_\_\_\_\_

(Street or P.O. Box)

\_\_\_\_\_

(City, State, Zip Code)

\_\_\_\_\_

(Telephone)

\_\_\_\_\_

(Fax Number)

\_\_\_\_\_

(Email Address)

**[Complete below for any additional Contract Advisor(s)]**

2. \_\_\_\_\_  
 (Signature of CONTRACT ADVISOR)

\_\_\_\_\_

(Print Name)

\_\_\_\_\_

(Email Address)

3. \_\_\_\_\_  
 (Signature of CONTRACT ADVISOR)

\_\_\_\_\_

(Print Name)

\_\_\_\_\_

(Email Address)

4. \_\_\_\_\_  
 (Signature of CONTRACT ADVISOR)

\_\_\_\_\_

(Print Name)

\_\_\_\_\_

(Email Address)

\_\_\_\_\_

(Signature of PLAYER)

\_\_\_\_\_

(Print Name)

\_\_\_\_\_

(Street or P.O. Box)

\_\_\_\_\_

(City, State, Zip Code)

\_\_\_\_\_

(In-Season Telephone)

\_\_\_\_\_

(Off-Season Telephone)

\_\_\_\_\_

(Email Address)

\_\_\_\_\_

(Player's Birthdate)

\_\_\_\_\_

(College/University)

\_\_\_\_\_

(Signature of PARENT or GUARDIAN (if Player is under 21 Years of Age))

\_\_\_\_\_

(Print Name)

\_\_\_\_\_

(Street Address)

\_\_\_\_\_

(City, State, Zip Code)

\_\_\_\_\_

(Telephone)